Philip Morris USA

PM SHIPMENTS TO MCLANE HAVE DECREASED TO NEAR NORMAL IN THE LAST THREE WEEKS. MCLANE'S SALES TO RETAIL HAVE BEEN AVERAGING 540 MILLION PER WEEK.

TOTAL PM VOLUME MCLANE

(millions of cigarettes)

•				
	PM shipped to	McLane shipped to		Cume Diff.
Week ending	<u>McLane</u>	<u>Retailers</u>	<u>Difference</u>	From 1/7/94
-2/4	1,932.1	431.9	1,500.2	haza
to the same of the	761.7	, while the distribution of 443.2 are the superfection contribution in the superfection is the superfection of the superfec	318.5	M-Xaaqg.
2/18	524.5	in the supplemental property of the $445^{\circ}{ m s}8$ and the grandedth experience	78.7	
-2/25	512.7	461.5	51.2	
3/4	195.9	475.5	-279.6	į P
3/11	98.7	482.5	-383.8	
3/18	383.3	533.6	-150.3	
3/25	226.3	516.3	-290.0	
4/1	145.1	558.9	-413.8	
4/8	949.1	533.0	416.1	
4/15	1,076.6	529.6	547.0	
4/22	1,087.1	544.5	542.6	
4/29	726.7	560.8	165.9	
5/6	674.6	555.9	118.7	1,664.6
5/13	614.2	N/A \$65.8	-N/A-48,4	1713.0
5/20	引の名 芸儿子、 n Sam's Clubs in Mich	igan purchasing directly f	rom PM.	
5/27	606.6647	NA	NA	

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Source: https://www.industrydocuments.ucsf.edu/docs/xzwj0004